



CORPORATE PROFILE

Creating valued community developments through innovative design.



INTRODUCING ASSET MANAGEMENT TRUST



FOCUS

To deliver superior developments, unique in location and experience, whilst maximizing market returns and asset values for all investors.



EXCEPTIONAL SITES: QUALITY INVESTMENTS

Our commitment is to leave a lasting legacy on each site we develop and to make a significant contribution to the built environment that we can take pride in.



TEAM

We are a team of highly skilled individuals committed to creating opportunities and achieving outstanding results.



EXTENSIVE MARKET KNOWLEDGE

Our experienced development team conducts extensive due diligence prior to acquisition to ensure the highest value outcome for each individual site.

Our point of difference is in developing lifestyles – the strong focus we place on quality, innovation and design means that every project we deliver will set the standard in living for both the astute investor and the discerning home owner.

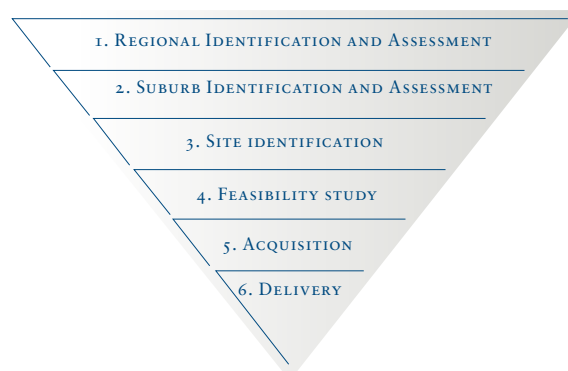
Our focus is on delivering beyond expectations, and on developing environments that inspire those who use them, as well as the communities they become a part of. This is what drives us.

We will not compromise in delivering property that is market-leading in design, quality and growth potential.

HOW WE SELECT DEVELOPMENT OPPORTUNITIES

AMT uses a multi-tiered, top-down research process that allows for the systematic identification of growth regions and suburbs. The AMT model only selects those sites that demonstrate solid returns for stakeholders and superior investment potential for investors, showing a strong combination of yield and medium term capital growth.

These operations create value throughout the development process from land acquisition, through planning and approvals, financing, construction, marketing and sales. The company's objective at all times is to deliver high quality products that meet the needs of purchasers, owner/occupiers and tenants.



OUR STORY

Established in 2002 and 100% privately owned, AMT has more than 20 years of experience in the real estate industry and has an unmatched reputation for delivering quality products and services across all of its businesses. AMT's residential business has scale and diversity. Encompassing residential communities and apartments, the business has an impressive pipeline of projects across the country. Our performance in this market is well recognised. A strong balance sheet and diverse experience mean we are well placed to deliver a range of master-planned and mixed-use communities in high growth areas.

AMT IS A LEADING INTEGRATED REAL ESTATE GROUP

WITH MAJOR ACTIVE PROJECTS ACROSS THE REAL ESTATE SPECTRUM

Having invested in property developments with an end value of more than \$300 million, we will employ our disciplined investment approach and focused acquisitions and development methods to build this business, delivering strong returns to our investors. AMT will continue to concentrate on establishing its brand as a leading property group within growth suburbs all over Australia. Our mission financially is to consistently achieve profitable growth and increase stakeholder value. Our commitment is to design and construct quality developments that distinguish and define the sites upon which they rest, creating community landmarks for the future.

OUR VISION IS TO CREATE A WORLD CLASS DIVERSIFIED PROPERTY GROUP.

OUR KEY PEOPLE



Gavan Xu B. Comm, JOINT MANAGING DIRECTOR

From 1984 – 1987 Gavan was Financial Controller of Guangzhou City Treasury, China, managing the city's annual budget. After moving to Australia, Gavan worked as a finance consultant for AMP, specialising in property, from 1990 to 1994. From 1994 to 1996 Gavan successfully led a sales team of 60 consultants for American International Assurance's Sydney branch achieving outstanding results before being invited to join AIMS, where from 1996 to 2003, as manager of state operations for NSW, Victoria and Queensland he headed 350 consultants and issued mortgages in excess of \$150m per month, helping AIMS to become the number four mortgage originator in Australia.

During this time Gavan gathered extensive experience in real estate development with half a dozen completed projects to his name. Since his appointment as director in 2003, Gavan has been instrumental in AMT's development of strong ties with the Chinese community where he is highly regarded.



Lance Liang MSc, DIRECTOR OPERATIONS

From 1984 to 1990 Lance worked as a mechanical engineer for John Deere tractor works in China & Hong Kong before migrating to Australia in 1990. In 1994 Lance graduated from University of NSW with a Master of Science. From 1994 to 1999 Lance worked as a project manager for Grasham Commercial Finance, a UK listed company. He has consulted to various financial institutions in Australia & New Zealand, including ACE Insurance, Westpac Bank, St. George Bank and Suncorp Insurance.

From 1999 to 2003 he worked as a consultant in Citigroup Equity Research Department, responsible for research publications, ASX listed company report analysis, and Major client investment institutions like Credit Swiss Asset Management, Commonwealth Asset Management and Colonial Funds. Appointed as director in 2003, Lance's experience as an analyst is invaluable in ascertaining the viability (or otherwise) of the various projects that opportunity presents from time to time.



Mark Robinson, JOINT MANAGING DIRECTOR

Mark has over 20 years experience in business. A qualified fitter and turner, Mark has a Real Estate Licence and a Diploma in Financial Services. During the 1980s he established himself in the fashion industry for 13 years. In 2002 he sold his fashion business and created Asset Management Team. Since 2002 under Mark's full time leadership, AMT has sold 1,000 properties valued at over \$300m. Mark believes the strength of any business lies in its ability to sell its product. With this in mind, AMT was built as a selling organisation first. After establishing relationships with architects, builders and project managers, AMT is now able to deliver projects that build wealth for clients over the long term.

The last 6 years have demonstrated that in a changing market the application of sound property investment principles will still generate successful results. AMT has been expanding since 2002 and now has a staff of over 20.

DIRECTORY

COMPANY ASSET MANAGEMENT TEAM PTY LTD

ABN 87 106 910 409

HEAD OFFICE LEVEL 3
5 ELIZABETH STREET
SYDNEY, NSW 2000
AUSTRALIA

TELEPHONE +61 (0) 2 9286 3288

FAX +61 (0) 2 9261 3588

WEBSITE WWW.ASSETMANAGEMENT.NET.AU

DIRECTORS OF AMT

LANCE LIANG DIRECTOR

GAVIN XU DIRECTOR

MARK ROBINSON DIRECTOR

AMT IS CURRENTLY DEVELOPING A FORMAL ENVIRONMENTAL, SOCIAL AND GOVERNANCE POLICY.

AMT recognises that running a sustainable and environmentally conscious organisation is critical to its stakeholders and the community, and we strive for market leadership in the development and implementation of our Environmental, Social and Governance (ESG) policy. We are committed to incorporating best practice environmental sustainability in the design and construction of all our developments.